



STATEMENT OF QUALIFICATION

For Commercial Construction General Contracting Services



COMPANY PROFILE

Excel Construction was founded in 1983 in Anchorage, Alaska, by Mike A. Gould. We are a full service General Contractor for building renovations, office remodels and tenant improvements (TIs) as well as a subcontractor on larger new vertical projects.

We take pride in providing above industry standard quality at a competitive price. Our value added Construction Management services meet or surpass the competition in every way.

For 40 years Excel Construction has helped build Southcentral Alaska with integrity. Our strategy is based on an ethical code where honesty in all things is paramount and communication is key. From small office remodels to multimillion dollar building renovations, we strive to exceed expectations, finding creative solutions to your commercial construction needs.

OVERVIEW

Excel Construction currently operates in two distinct market places – as a General Contractor specializing in commercial tenant improvements and building renovations and as a sub-contractor specializing in metal framing, drywall, drywall finishing (taping) and painting on new commercial construction.

Our metal framing, drywall, taping & painting specialties mesh well with tenant improvement work. We self-perform these portions of the work - giving us more control over schedule and quality than work that is subcontracted out. We are signatory with the Carpenters, Painters and Laborers local unions, providing access to a large pool of highly skilled craftspeople. When our workload suddenly increases, which happens frequently in tenant improvement work, we can respond quickly by hiring through the unions.

SERVICES AND QUALIFICATIONS

SERVICES

- Full Service General Contractor for Commercial Construction
- Construction Manger General Contractor (CM/GC)
- Building Renovation – Interior/Exterior
- Office Remodel / Tenant Improvements (TI)
- Design Build Services & Logistical Support
- Self-Performed Services (as a General or sub-contractor):
 - Carpentry: Metal Framing, Drywall, Door frames/Doors/Hardware, Acoustical Ceiling Grid & Tile, Toilet Room Accessories, Rough & Finish Carpentry, Vapor/Air Barrier, Insulation, Fire Stopping
 - Painting: Drywall Finishing (Tape & Paint)/Wall Protection/Wallcovering

QUALIFICATIONS

- Service-Disabled Veteran-Owned Small Business (SDVOSB), Incorporated in 1983
 - CAGE 8FFP0
 - DUNS 118957042

LICENSING

- Alaska Business License # 64367
- State of Alaska: General Contractor Without Residential Contractor Endorsement, License # CONE12403
- Municipality of Anchorage Contractors License # CON2986 (General Contractor)

KEY PERSONNEL

Mike T. Gould – President/Estimator/Project Manager, PMP. Mike has been around Excel Construction his entire life as his father, Mike A. Gould, founded the business in 1983. Mike has worked as a general laborer, office assistant, expeditor, Project Manager and has served as the President since he took ownership of the company in April of 2021. He brings an engineering background, military experience, and a formal understanding of project management to Excel Construction. Critical thinking/analysis, objective problem solving, and the ability to ask the right questions are important to Mike T's management style. He holds a BS in Electrical Engineering from the University of Colorado, a MS in Management from Austin Peay State University, a Master Certificate in Applied Project Management from Villanova University and has acquired the Project Management Professional (PMP) credential.

Carmen Lyon – Estimator/Project Manager. Carmen has been with Excel for nearly 20 years having previously worked as a Property Manager for one of Excel's long time clients. Carmen worked at CIRI for over 14 years in various capacities including Property Administration Officer responsible for the oversight of CIRI's multi-family portfolio in the Lower 48. With the perspective of a property manager, Carmen is especially well suited to manage tenant improvement work knowing the impact construction activity can have on an occupied building for both the building management and the tenants. Carmen can expertly take a project from bid to completion. Managing the project from time of award to completion includes management of schedules, subcontractors, manpower, submittals and materials, and coordinating with architects, tenants and project managers. Since working at Excel she has managed many projects both large and small ranging from a few thousand dollars up to projects worth over \$4 million dollars.

Jeremiah Trevelyan – General Foreman/Superintendent. Jeremiah graduated from the Southern Alaska Carpenters Apprenticeship Program in 2003 and began supervising jobs in 2006. His ability to effectively manage crews and communicate with subcontractors and other trades has made him an invaluable member of the Excel team. Jeremiah routinely schedules day-to-day activities of construction projects, coordinates with owner or owner's representative and keeps them up to date on scheduling and other issues, and coordinates with architects and designers to clarify construction issues. He manages the scheduling of subcontractors and Excel Construction crew and works in conjunction with the Project Manager on all aspects of the project. He performs material take-off and ensures construction is completed per code, to specifications and on schedule.

Mike Bruce – Painter Foreman. Mike brings 30 years of experience in the commercial painting industry to Excel. Mike is both a skilled drywall finisher (Taper) and Painter. His attention to detail and overall performance meets or beats industry standards. He demands the highest quality possible of himself and his crew.

SAFETY



Safety is an enduring effort at Excel Construction and is an integral part of how we operate and a tribute to our 36 plus years of success. Excel Construction has an excellent safety record and formal safety plan that addresses the specific concerns of each job.

Weekly safety meetings and pre-task safety assessments are common practice on all Excel Construction jobsites. Safety is everyone's responsibility and we encourage anyone to speak out to identify potential safety concerns. At Excel Construction providing a safe work environment and promoting safety consciousness is of the utmost importance.

SAFETY COMPLIANCE

Excel Construction adheres to all federal, state and local safety regulations. We know the importance that preventative maintenance and safety inspections play on a commercial jobsite. At Excel Construction we firmly believe that an ounce of prevention is worth a pound of cure. We believe that a clean and well organized jobsite is a safe and productive jobsite.

EDUCATION AND TRAINING

Our comprehensive Safety Manual governs the performance of our crews. Our general safety plan is modified and adapted as needed to create a jobsite specific safety plan. New hires go through an in depth orientation where they learn the Excel Construction Safety Standard.

Superintendents and Field Supervisors are subject to additional training requirements, including First Aid and CPR, confined space, forklift and power platform, PPE assessment, and hazard communication. Field Supervisors conduct daily job briefings at the start of each shift outlining the activities for the day, any and all anticipated hazards, and ways to mitigate said hazards.

DRUG-FREE WORKPLACE

Our goal is to ensure that every employee is provided a safe work environment. We have a responsibility to ourselves, our customers, and our employees to prevent injury, property loss, and damage. Our zero tolerance policy offers the highest levels of protection available against potential workplace safety liabilities.

EXPERIENCE

Excel Construction is capable of managing multiple projects simultaneously, and has done so for many years. At the same time, in order to maintain our high standards of performance and quality, we are careful not to take on too much. Our goal is customer satisfaction, and we would not have our numerous repeat customers without it. We emphasize integrity in our business dealings with our subcontractors, suppliers, employees and, of course, our customers.

We have performed remodel work both large and small in some of the most recognizable buildings in Anchorage. We have completed drywall finishing, painting and wallcovering on projects demanding the highest level of finish. This experience makes us highly qualified to take on tenant improvement work of any size and nature.

HIGHLIGHTS OF CURRENT AND PAST PROJECTS

- 2022- General Contractor for the Alaska Regional Hospital (ARH) Operating Room 5 Renovation. Currently in pre-construction, Excel was brought on board to assist with completing the design and construction documents for the OR5 Renovation. Incorporating their lessons learned from the JBER Hospital Modernization into the work plan for this project was a key value added service they'll provide to ARH. This project has an expected total value of approximately \$1.5M and will be completed by fall of 2022.
- 2021-2022 General Contractor for BEACON Occupational Health's build-out of ~25,000 sf at Tudor Park (301 E Tudor Rd. in Anchorage). This project consisted of a complete overhaul of the existing space to include mechanical upgrades (HVAC & plumbing), exam rooms, physical therapy areas, fit for duty stations, administrative offices, patient waiting areas and all new finishes (floors, walls, ceilings & lighting, doors & HW, casework, etc.) in an occupied building. Excel was an early adopter of COVID-19 mitigation efforts and successfully managed to complete the project without any significant disruptions due to onsite COVID-19 transition.
- 2019-2020 Subcontractor to Walsh Construction for the JBER hospital expansion. Work included metal stud framing, drywall and insulation (interior & exterior) for the MRI Suite, Sterile Processing and two OR's. General Contractor for the UAA Disability Support Services TI which included the complete remodel of

approximately 3,000 SF tenant space to include new sound walls, doors, frames and hardware, flooring, ACT and electrical and HVAC modifications. General contractor for complete remodel of the 2nd floor of the Wells Fargo Eagle River Building which was damaged during the 2018 earthquake. Scope included all new roof top units, AC's, VAV's and controls to serve both the 1st and 2nd floors of the building. Remodel included two new restrooms, construction of four tenant suites with new walls, ACT, flooring, lighting, doors and hardware. Tape and Paint subcontractor to Davis Constructors for earthquake repairs at Providence Hospital. Excel has been working at Providence in the MOB's and the hospital for over a year and has repaired and painted over 100,000 SF of drywall for Providence.

2017-2018

General contractor for remodel of two complete floors and a new board room in the first floor bank branch at the Wells Fargo headquarters building on N. Lights and C Street. Work completed in three phases to remodel approximately 47,000 square feet of office space to include the complete demolition of mechanical, electrical, and all finishes. 1st and 2nd phases on the 5th floor of the corporate banking group were accomplished while half the floor was still occupied. Scope included new offices, ADA restrooms, conference rooms, breakrooms, IDF rooms, Mother's rooms; completion of new mechanical and electrical systems including electrical distribution gear, light fixtures, nLight lighting controls; casework , flooring, sprinklers and acoustical ceiling.

2017

General contractor for a full floor build out at the new Fireweed Business Center for Umialik Insurance Company. Built out shell space of approximately 13,000 square feet to include offices, conference rooms, breakroom and Wellness room; work included completion of new mechanical and electrical systems including electrical distribution gear, light fixtures, nLight lighting controls and View Glass controllers; casework , flooring, sprinklers and acoustical ceiling.

General contractor for build out of over 4,000 square feet of shell space at the Fireweed Business Center for Sonosky, Chambers, Sachse, Miller and Munson, LLP. Constructed new offices, conference room and breakroom; included new mechanical, electrical, sprinklers, acoustical ceiling, casework and flooring.



Tudor Park Before



Tudor Park During

2015 – 2016

Construction Manager and General Contractor for building renovation of Tudor Park for the Alaska Electrical Pension Fund Real Estate Title Holding Corporation, including complete mechanical and electrical upgrades, new elevators, new siding, re-roof, new windows, fire alarm, common area upgrades including new flooring, new acoustical ceilings, sitework and landscaping. Scope also includes remodel of two tenant spaces.

*Excel – “to be better or greater than, or superior to (another or others)”
[Webster’s NewWorld Dictionary, 2nd College Ed. © 1982]*